Housing Supply Overview

This research report is provided by the Utah Association of REALTORS® and includes data from UtahRealEstate.com, Iron County MLS, Washington County MLS and Park City MLS



June 2024

U.S. sales of new residential homes unexpectedly declined, falling 11.3% from the previous month to a seasonally adjusted annual rate of 619,000 units, the lowest level since November, according to the U.S. Census Bureau. Economists polled by Reuters had forecast new-home sales to come in at a rate of 640,000 units for the month, with elevated mortgage rates blamed for the recent drop in sales activity. For the 12-month period spanning July 2023 through June 2024, Closed Sales in the state of Utah were down 1.2 percent overall. The price range with the largest gain in sales was the \$150,000 and Below range, where they increased 13.4 percent.

The overall Median Sales Price was up 1.0 percent to \$492,800. The property type with the largest price gain was the Single-Family segment, where prices increased 1.6 percent to \$542,500. The price range that tended to sell the quickest was the \$300,001 to \$500,000 range at 44 days; the price range that tended to sell the slowest was the \$150,001 to \$200,000 range at 72 days.

Market-wide, inventory levels were up 13.9 percent. The property type that gained the most inventory was the Townhouse-Condo segment, where it increased 28.6 percent. That amounts to 3.8 months supply for Single-Family homes and 3.5 months supply for Townhouse-Condo.

Ouick Facts

+ 2.9%	+ 3.8%				
Bedroom Count With the Strongest Sales:	Property Type With the Strongest Sales:				
2 Bedrooms or Less	Townhouse-Condo				
	2				
Until Sale	3				
rice	4				
nal List Price Recei	ived 5				
Inventory of Homes for Sale					
of Inventory	7				
	Bedroom Count With the Strongest Sales: 2 Bedrooms or Less Until Sale rice nal List Price Recei				

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Closed Sales

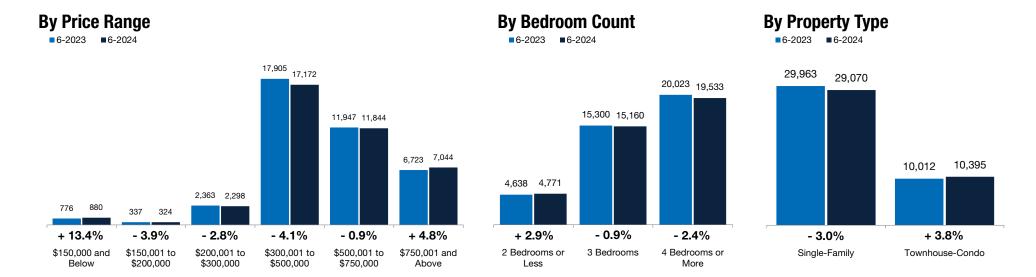
A count of the actual sales that have closed. **Based on a rolling 12-month total.**



Townhouse-Condo

10,395

+ 3.8%



29,963

All	Pro	perties

By Price Range	6-2023	6-2024	Change
\$150,000 and Below	776	880	+ 13.4%
\$150,001 to \$200,000	337	324	- 3.9%
\$200,001 to \$300,000	2,363	2,298	- 2.8%
\$300,001 to \$500,000	17,905	17,172	- 4.1%
\$500,001 to \$750,000	11,947	11,844	- 0.9%
\$750,001 and Above	6,723	7,044	+ 4.8%
All Price Ranges	40.051	39.562	- 1.2%

By Bedroom Count	6-2023	6-2024	Change
2 Bedrooms or Less	4,638	4,771	+ 2.9%
3 Bedrooms	15,300	15,160	- 0.9%
4 Bedrooms or More	20,023	19,533	- 2.4%
All Bedroom Counts	40,051	39,562	- 1.2%

Single-Family

29,070

6-2023	6-2024	Change	6-2023	6-2024	Change
742	823	+ 10.9%	25	49	+ 96.0%
240	229	- 4.6%	89	92	+ 3.4%
1,178	1,010	- 14.3%	1,172	1,279	+ 9.1%
10,899	10,070	- 7.6%	6,984	7,074	+ 1.3%
10,926	10,749	- 1.6%	1,009	1,071	+ 6.1%
5,978	6,189	+ 3.5%	733	830	+ 13.2%

6-2023	6-2024	Change	6-2023	6-2024	Change
2,120	2,062	- 2.7%	2,481	2,663	+ 7.3%
9,153	8,919	- 2.6%	6,132	6,222	+ 1.5%
18,673	18,065	- 3.3%	1,332	1,437	+ 7.9%
29.963	29.070	- 3.0%	10.012	10.395	+ 3.8%

10,012

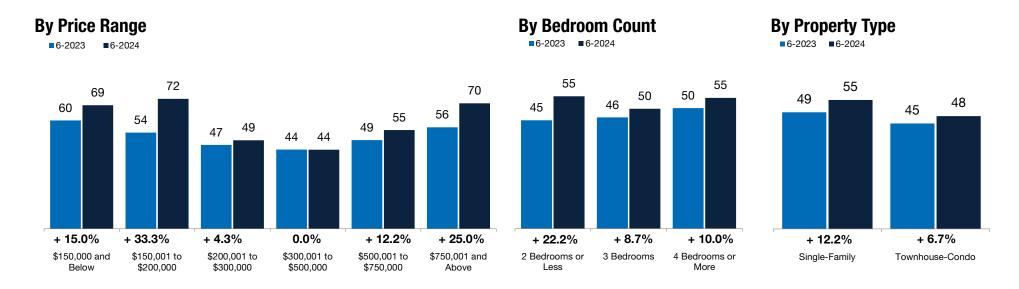
- 3.0%

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

Days on Market Until Sale



Average number of days between when a property is listed and when an offer is accepted in a given month. **Based on a rolling 12-month average.**



	All Properties			Single-Family			Townhouse-Condo		
By Price Range	6-2023	6-2024	Change	6-2023	6-2024	Change	6-2023	6-2024	Change
\$150,000 and Below	60	69	+ 15.0%	60	70	+ 16.7%	52	51	- 1.9%

by Frice harige	0-2023	0-2024	Change	0-2025	0-2024	Change	0-2023	0-2024	Onlange
\$150,000 and Below	60	69	+ 15.0%	60	70	+ 16.7%	52	51	- 1.9%
\$150,001 to \$200,000	54	72	+ 33.3%	60	70	+ 16.7%	52	51	- 1.9%
\$200,001 to \$300,000	47	49	+ 4.3%	61	72	+ 18.0%	36	74	+ 105.6%
\$300,001 to \$500,000	44	44	0.0%	50	50	0.0%	43	48	+ 11.6%
\$500,001 to \$750,000	49	55	+ 12.2%	49	55	+ 12.2%	48	54	+ 12.5%
\$750,001 and Above	56	70	+ 25.0%	55	69	+ 25.5%	68	74	+ 8.8%
All Price Ranges	48	53	+ 10.4%	49	55	+ 12.2%	45	48	+ 6.7%

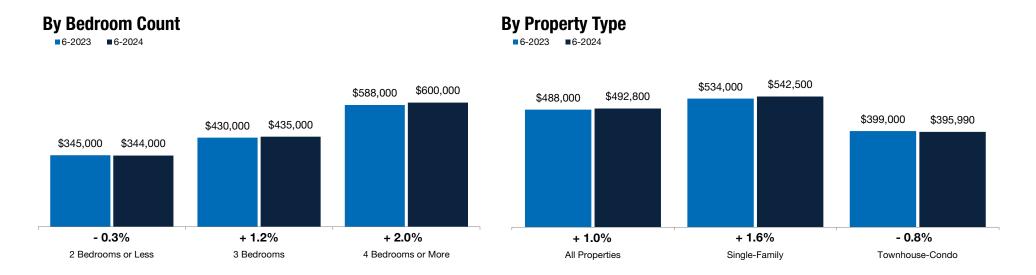
By Bedroom Count	6-2023	6-2024	Change	6-2023	6-2024	Change	6-2023	6-2024	Change
2 Bedrooms or Less	45	55	+ 22.2%	46	56	+ 21.7%	44	54	+ 22.7%
3 Bedrooms	46	50	+ 8.7%	48	53	+ 10.4%	44	45	+ 2.3%
4 Bedrooms or More	50	55	+ 10.0%	51	55	+ 7.8%	46	48	+ 4.3%
All Bedroom Counts	48	53	+ 10.4%	49	55	+ 12.2%	45	48	+ 6.7%

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

Median Sales Price



The number of properties available for sale in active status at the end of the most recent month. Based on a rolling 12-month average.



	A	es		
By Bedroom Count	6-2023	6-2024	Change	
2 Bedrooms or Less	\$345,000	\$344,000	- 0.3%	
3 Bedrooms	\$430,000	\$435,000	+ 1.2%	
4 Bedrooms or More	\$588,000	\$600,000	+ 2.0%	
All Bedroom Counts	\$488,000	\$492,800	+ 1.0%	

S	ingle-Famil	у	Townhouse-Condo			
6-2023	6-2024	Change	6-2023	6-2024	Change	
\$350,000	\$344,000	- 1.7%	\$338,800	\$343,350	+ 1.3%	
\$465,000	\$475,000	+ 2.2%	\$399,900	\$395,000	- 1.2%	
\$599,000	\$610,000	+ 1.8%	\$470,000	\$469,900	- 0.0%	
\$534,000	\$542,500	+ 1.6%	\$399,000	\$395,990	- 0.8%	

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Percent of Original List Price Received

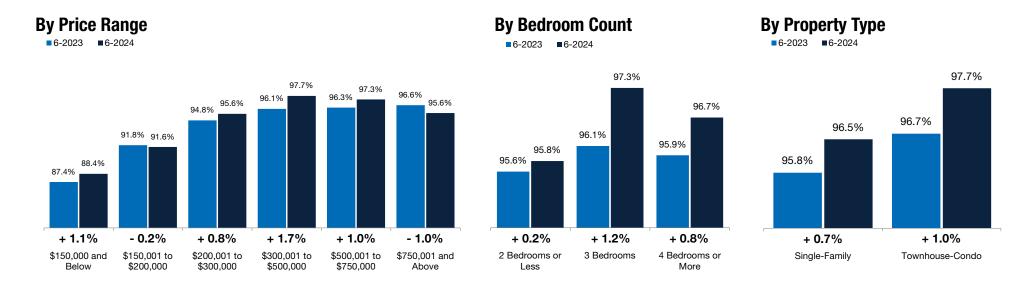


Townhouse-Condo

97.7%

+ 1.0%

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



95.8%

	All Floperties					
By Price Range	6-2023	6-2024	Change			
\$150,000 and Below	87.4%	88.4%	+ 1.1%			
\$150,001 to \$200,000	91.8%	91.6%	- 0.2%			
\$200,001 to \$300,000	94.8%	95.6%	+ 0.8%			
\$300,001 to \$500,000	96.1%	97.7%	+ 1.7%			
\$500,001 to \$750,000	96.3%	97.3%	+ 1.0%			
\$750,001 and Above	96.6%	95.6%	- 1.0%			
All Price Ranges	96.0%	96.8%	+ 0.8%			

By Bedroom Count	6-2023	6-2024	Change
2 Bedrooms or Less	95.6%	95.8%	+ 0.2%
3 Bedrooms	96.1%	97.3%	+ 1.2%
4 Bedrooms or More	95.9%	96.7%	+ 0.8%
All Bedroom Counts	96.0%	96.8%	+ 0.8%

		•			
6-2023	6-2024	Change	6-2023	6-2024	Change
87.5%	88.2%	+ 0.8%	89.3%	92.7%	+ 3.8%
90.5%	91.3%	+ 0.9%	95.0%	92.2%	- 2.9%
93.2%	93.8%	+ 0.6%	96.4%	97.0%	+ 0.6%
95.9%	97.4%	+ 1.6%	96.5%	98.1%	+ 1.7%
96.1%	97.2%	+ 1.1%	97.8%	97.7%	- 0.1%
96.5%	95.6%	- 0.9%	97.2%	96.0%	- 1.2%

96.7%

+ 0.7%

6-2023	6-2024	Change	6-2023	6-2024	Change
94.6%	94.6%	0.0%	96.5%	96.9%	+ 0.4%
95.9%	96.8%	+ 0.9%	96.5%	98.0%	+ 1.6%
95.8%	96.6%	+ 0.8%	97.8%	97.8%	0.0%
95.8%	96.5%	+ 0.7%	96.7%	97.7%	+ 1.0%

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All Properties

Single-Family

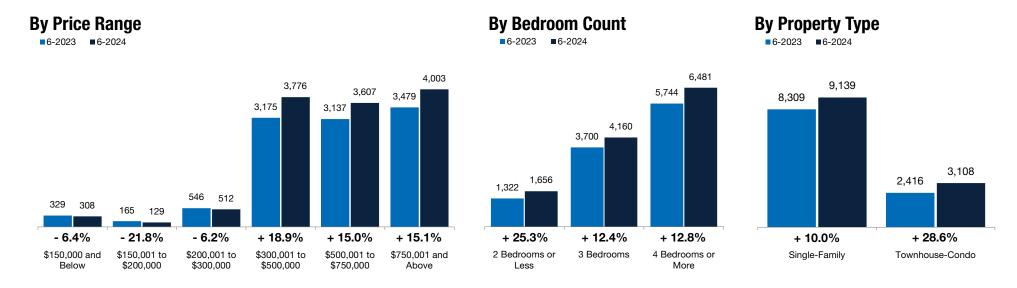
96.5%

Inventory of Homes for Sale



Townhouse-Condo

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



All	Pro	per	ties

By Price Range	6-2023	6-2024	Change
\$150,000 and Below	329	308	- 6.4%
\$150,001 to \$200,000	165	129	- 21.8%
\$200,001 to \$300,000	546	512	- 6.2%
\$300,001 to \$500,000	3,175	3,776	+ 18.9%
\$500,001 to \$750,000	3,137	3,607	+ 15.0%
\$750,001 and Above	3,479	4,003	+ 15.1%
All Price Ranges	10,831	12,335	+ 13.9%

By Bedroom Count	6-2023	6-2024	Change
2 Bedrooms or Less	1,322	1,656	+ 25.3%
3 Bedrooms	3,700	4,160	+ 12.4%
4 Bedrooms or More	5,744	6,481	+ 12.8%
All Bedroom Counts	10,831	12,335	+ 13.9%

Single-Family

6-2023	6-2024	Change	6-2023	6-2024	Change
281	273	- 2.8%	30	20	- 33.3%
119	92	- 22.7%	42	35	- 16.7%
275	222	- 19.3%	257	281	+ 9.3%
1,829	1,943	+ 6.2%	1,326	1,821	+ 37.3%
2,771	3,062	+ 10.5%	356	534	+ 50.0%
3,034	3,547	+ 16.9%	405	417	+ 3.0%
8,309	9,139	+ 10.0%	2,416	3,108	+ 28.6%

6-2023	6-2024	Change	6-2023	6-2024	Change
590	666	+ 12.9%	693	959	+ 38.4%
2,389	2,504	+ 4.8%	1,292	1,628	+ 26.0%
5,315	5,957	+ 12.1%	396	499	+ 26.0%
8.309	9.139	+ 10.0%	2.416	3.108	+ 28.6%

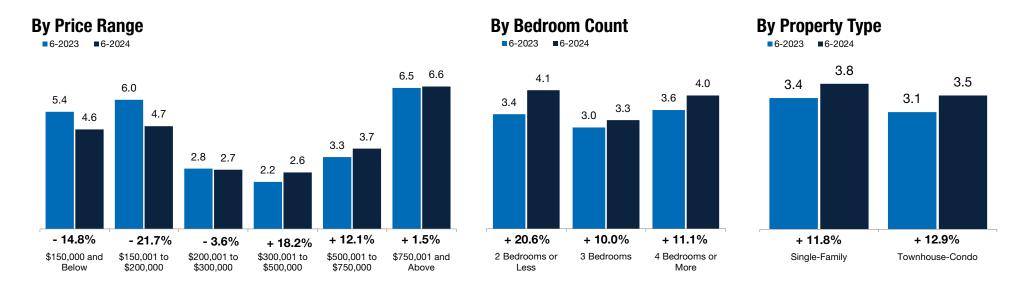
Figures on this page are based upon a snapshot of active listings at the end of the month.

Months Supply of Inventory



Townhouse-Condo

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



		•	
By Price Range	6-2023	6-2024	Change
\$150,000 and Below	5.4	4.6	- 14.8%
\$150,001 to \$200,000	6.0	4.7	- 21.7%
\$200,001 to \$300,000	2.8	2.7	- 3.6%
\$300,001 to \$500,000	2.2	2.6	+ 18.2%
\$500,001 to \$750,000	3.3	3.7	+ 12.1%
\$750,001 and Above	6.5	6.6	+ 1.5%

All Properties

3.7

+ 8.8%

By Bedroom Count	6-2023	6-2024	Change
2 Bedrooms or Less	3.4	4.1	+ 20.6%
3 Bedrooms	3.0	3.3	+ 10.0%
4 Bedrooms or More	3.6	4.0	+ 11.1%
All Bedroom Counts	3.4	3.7	+ 8.8%

3.4

All Price Ranges

Sing	le-Family	,

	_	-			
6-2023	6-2024	Change	6-2023	6-2024	Change
4.8	4.3	- 10.4%	17.6	6.0	- 65.9%
5.9	4.8	- 18.6%	5.9	4.6	- 22.0%
2.8	2.8	0.0%	2.6	2.6	0.0%
2.0	2.3	+ 15.0%	2.4	3.0	+ 25.0%
3.2	3.5	+ 9.4%	4.6	5.8	+ 26.1%
6.4	6.7	+ 4.7%	6.5	5.3	- 18.5%
3.4	3.8	+ 11.8%	3.1	3.5	+ 12.9%

6-2023	6-2024	Change	6-2023	6-2024	Change
3.4	3.9	+ 14.7%	3.3	4.3	+ 30.3%
3.2	3.4	+ 6.3%	2.7	3.0	+ 11.1%
3.5	4.0	+ 14.3%	3.9	4.0	+ 2.6%
3.4	3.8	+ 11.8%	3.1	3.5	+ 12.9%

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